












# “Do You Use These Alibis?”

Napoleon Hill

*Think & Grow Rich*, p. 289

**P**eople who do not succeed have one distinguishing trait in common. They know *all the reasons for failure* and have what they believe to be tight alibis to explain away their own lack of achievement.

-  If only I had time...
-  If times were better...
-  If other people understood...
-  If conditions around me were only different...
-  If I could live my life over again...
-  If I did not fear what “They” would say...
-  If I had been given a chance...
-  If I were only younger...
-  If I had the talent that some people have...
-  If I dared assert myself...
-  If only I had someone to help me...

- ✍️ If I could just get started...
- ✍️ If my talents were known...
- ✍️ If I could just get a “break” ...
- ✍️ If I didn't have so many worries...
- ✍️ If I were sure of myself...
- ✍️ If luck were not against me...
- ✍️ If I didn't have to work so hard...
- ✍️ If I didn't have a past...
- ✍️ If other people would only listen to me...
- ✍️ If—and this is the greatest of them all—if I had the courage to see myself as I really am...

**B**uilding alibis with which to explain away failure is a national pastime. The habit is as old as the human race and is *fatal to success!*

